



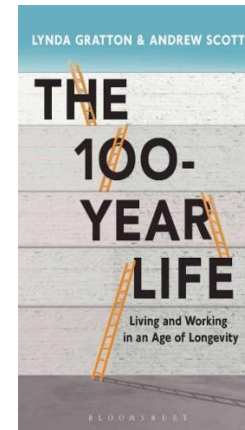
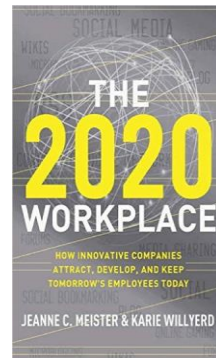
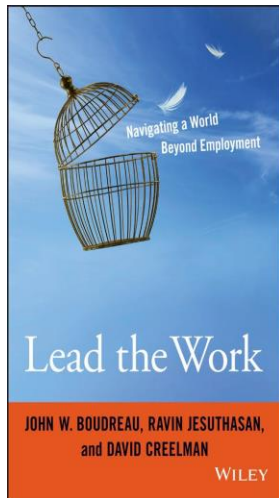
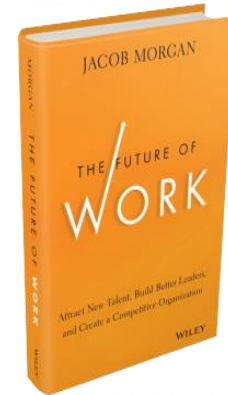
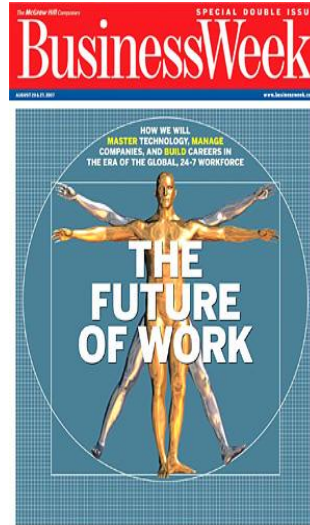
# Workforce of the Future

## Twentieth Annual Local Authority Human Resource Conference 2018

Dr. Mary E Collins

October 11 2018

# Future of Work



# Changing Psychological Contract



*“the perception of mutual obligations and expectations to each other held by the two parties in an employment relationship” (Herriot & Manning, 1997).*

Transactional  Relational

## Job Hopping Is the 'New Normal' for Millennials!



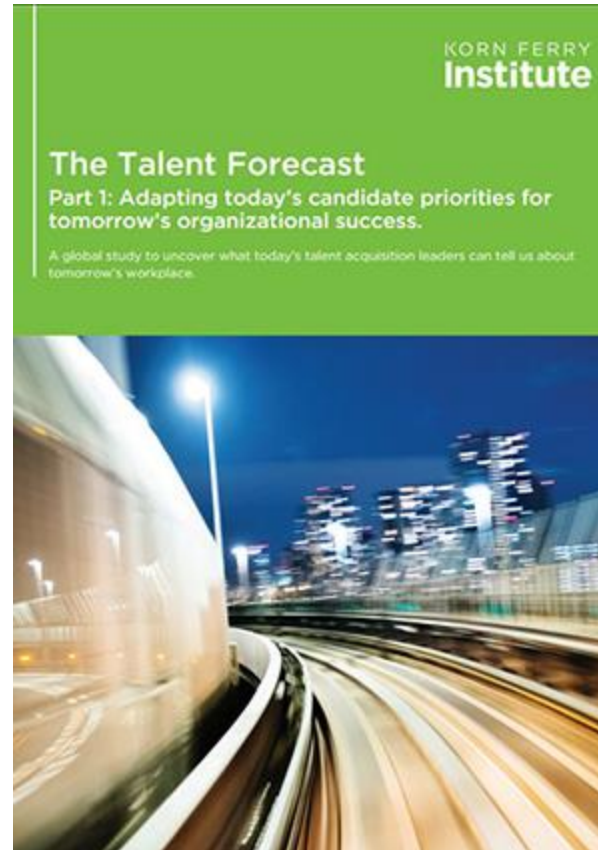
Expected to move 15 to 20 times in their careers

(Future Workplace: Multiple Generations at Work Survey)

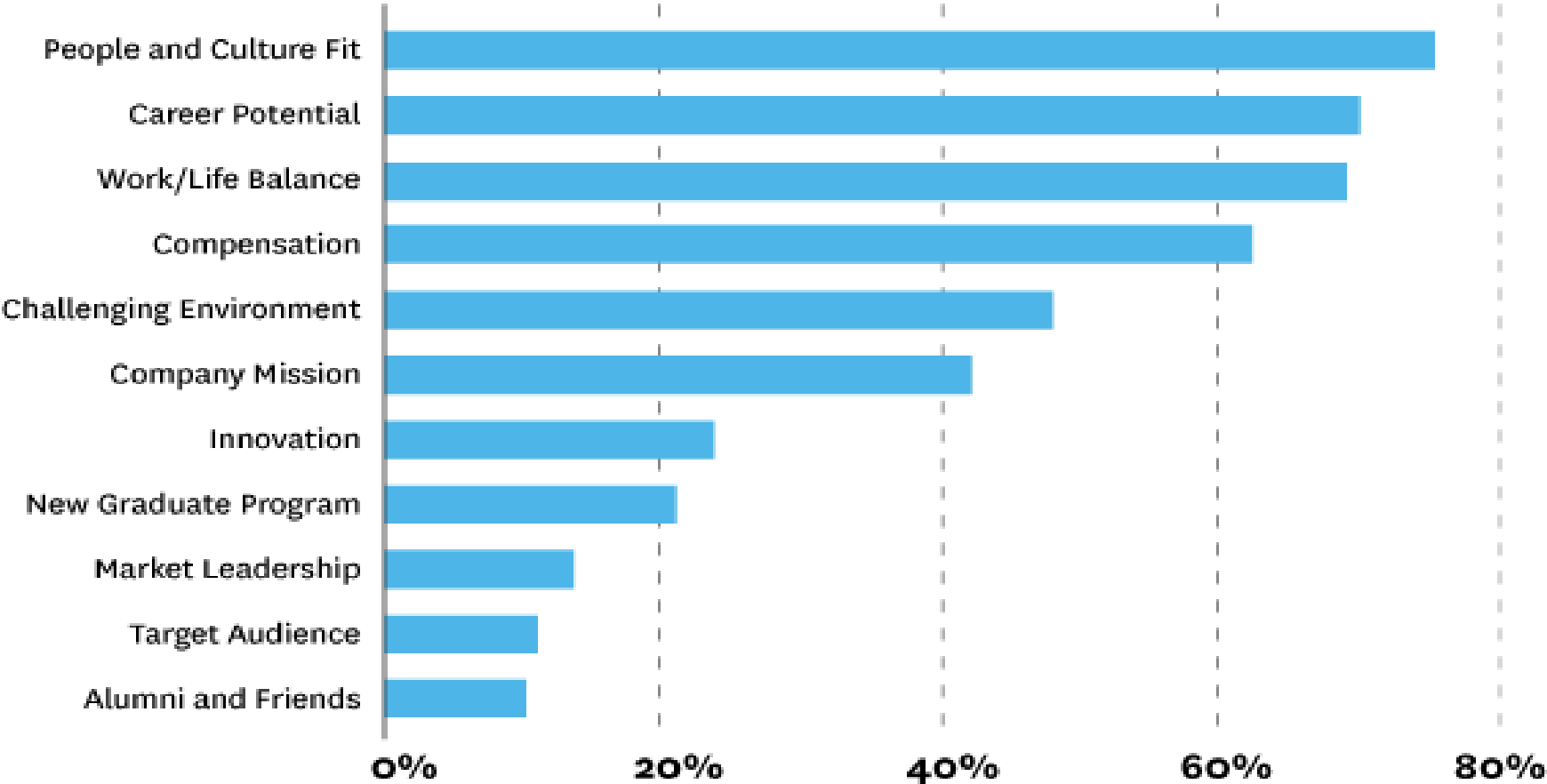
# Korn Ferry – Talent Forecast Report 2017

## What is most important for candidates choosing organisations to work for?

1. Culture (23%)
2. Career Progression (22%)
3. Benefits Package (19%)

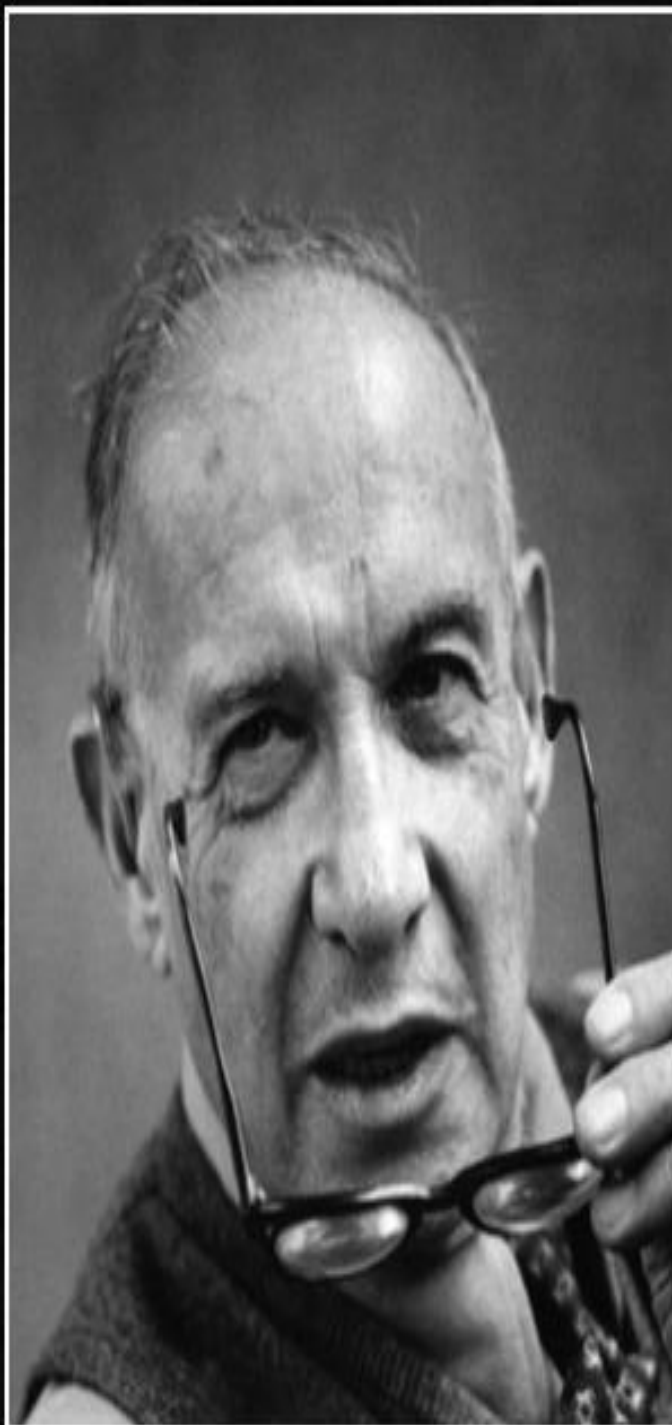


# WHAT MILLENNIALS LOOK FOR IN EMPLOYERS



SOURCE COLLEGEFEED

HBR.ORG



Culture eats strategy for breakfast,

— *Peter Drucker* —

AZ QUOTES

## Culture and Leadership

**“Cultural understanding is desirable for all of us, but it is essential to leaders if they are to lead.**

**If leaders do not become conscious of the culture in which they are embedded, those cultures will manage them”**

Edgar Schein, 1992





***‘Every interaction by every leader at every level shapes the emerging culture of an organisation’***



Michael West  
Professor of Organisational Psychology  
Lancaster University Management School

# Current Global Engagement Levels (Source: Gallup)



**% Engaged - ?**



**% Disengaged - ?**



**% Actively Disengaged - ?**

# Current Global Engagement Levels (Source: Gallup)



**Engaged - 13%**



**Disengaged – 63%**



**Actively Disengaged- 24%**

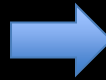
# Disengagement – what price?



- The most engaged employees are 87% less likely to leave their organisation
- Engaged employees are on average 20% more productive
- Price of Presenteeism is estimated to be 8 to 12 times the cost of absenteeism

**(Source: Corporate Leadership Council)**

## Minding the Generational Gap



## Ashridge – Hult International CEO Report



- **79% CEOs report the Multi-Generational Workplace is a 'significant' issue for their organisations...**
- **'With people living and working longer, we will see five-generation workforces where staff in their 70s and 80s collaborate with those in their 20s and 30s'**

## Intergenerational Cohorts



*Individuals who share common events and experiences when they are born within the same historical period and the same socio-cultural context.... an inborn way of experiencing life and the world...'*

**Ng et al (2012)**

# Mind The Gap

Maturists / Veterans (pre-1945)	Baby Boomers (1945 – 1961)	Generation X (1961 – 1980)	Generation Y / Millennials (1981 – 1998)	Generation Z (1998 +)
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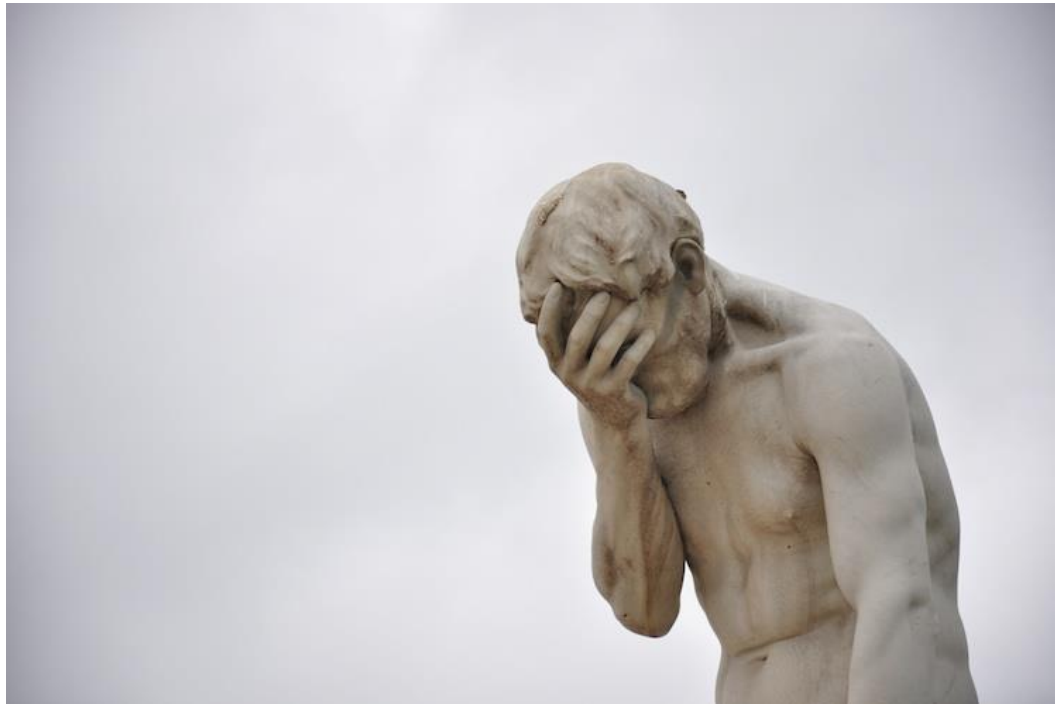


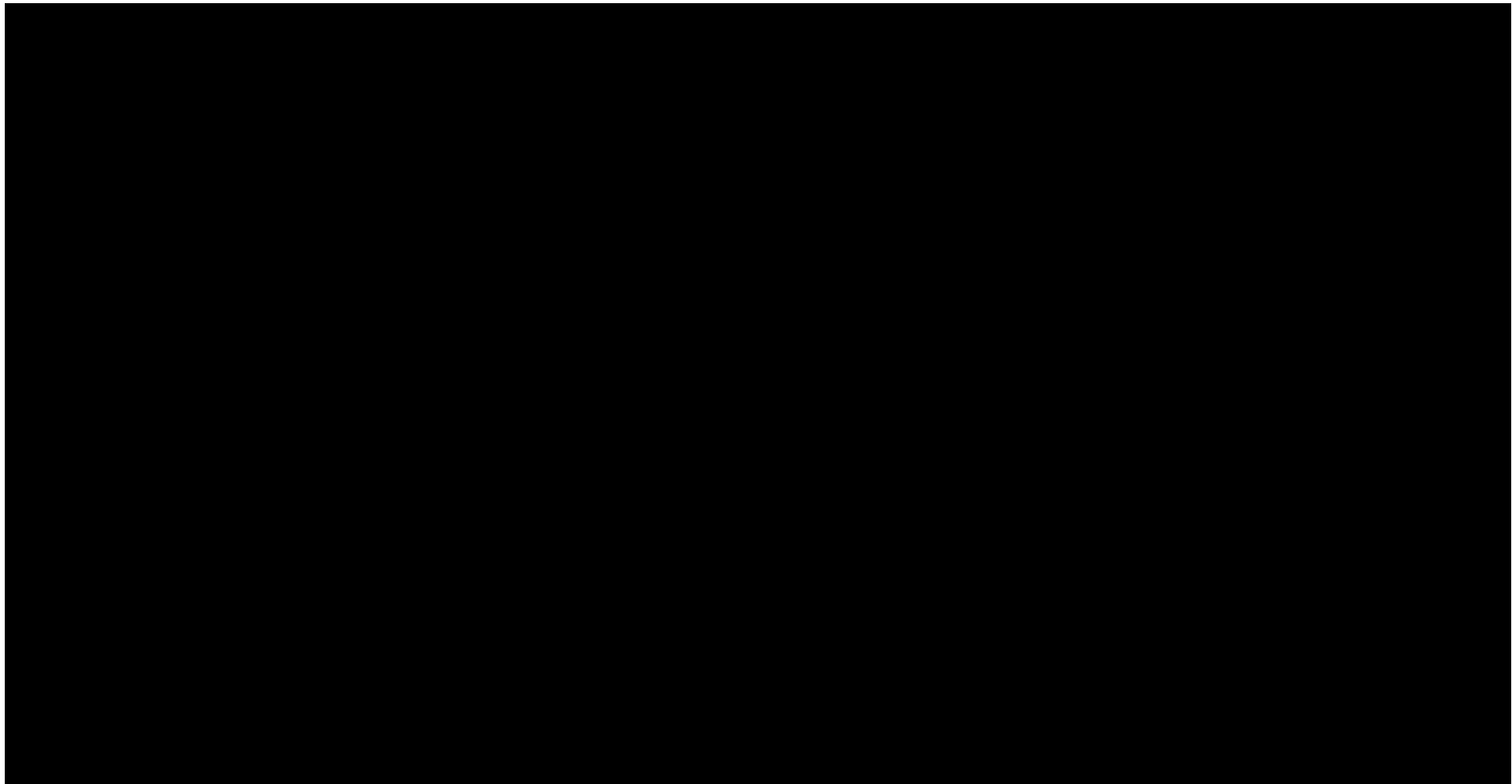


What is one thing you have noticed about the younger generations in the workplace?



# Disappointment – what's that?





# Intergenerational Quiz

- What % of the workforce is Generation Y/Millennial (born between 1981 – 1998)?
- What is the average age of an local authority employee?
- Percent of children entering school today who will end up in jobs that do not exist yet?

# Intergenerational Quiz

- What % of the workforce is Generation Y/Millennial (born between 1978 – 2000)? **13%**
- What is the average age of a local authority employee? **49** (*estimate 2017*)
- Percent of children entering school today who will end up in jobs that do not exist yet? **65%**

# CENTENNIALS

**THE MILLENNIALS HAVE LEFT THE BUILDING:  
INTRODUCING A NEW GENERATION OF YOUTH**

the  
futures  
company

**Centennials are growing up with a less idealistic and more pragmatic edge.**

They're facing situations that the Millennials didn't have to deal with until early adulthood, and as a result, Centennials are growing up more savvy, in graver times when everybody doesn't win and when choices are limited and success is harder to come by.

-**ERIK MEDINA**, Vice President and Head of the TRU Youth MONITOR, *The Futures Company*

WHO ARE THEY?

# Gen Z

Digital in their DNA 





I THINK IT'S TIME WE HAD A TALK ABOUT SEX...

WHAT WOULD YOU LIKE TO KNOW?

Spratt  
www.sprattart.com



## MOBILITY



## TOP NAMES

William	1	Lily	1
Jack	2	Chloe	2
Jacob	3	Isabella	3
Lachlan	4	Mia	4
Oliver	5	Olivia	5

# GENERATION Z

★ BORN 1995-2009 ★



## EFFECTIVE ENGAGEMENT

Verbal	→	Visual
Sit & listen	→	Try & see
Teacher	→	Facilitator
Content (what)	→	Process (how)
Curriculum centred	→	Learner centric
Closed book exams	→	Open book world

## EDUCATION



UNIVERSITY EDUCATED

## DIGITAL INTEGRATORS



## WEALTH

Avg. annual earnings in 2063 (as Gen Z retire)\*

\$222,000

Average capital city house price (2063)\*

\$2.5 MIL.

## % IN WORKFORCE

NOW	2020	MALE	FEMALE
1%	0%		
		1946	1945
34%	17%	1965	1964
42%	36%	1980	1979
21%	35%	1995	1994
2%	12%		2009

## AGE RANGE

AGE RANGE	POPULATION (THOUSANDS)
69+	~10
50-68	~100
35-49	~150
20-34	~180
5-19	~190

POPULATION (THOUSANDS)

## SLANGUAGE

## HEALTH

% likely to be obese/overweight when all Gen Z have reached adulthood (2027)\*



## GLOBAL GENERATION

2,000,000,000 2 BILLION GEN Z\*

COUNTRIES WITH LARGEST NUMBER



## REFINED LIFESTAGES

MAY 20, 2013

Obama's New Boss / Syria face-off McCain vs. Brzezinski / PLUS: Summer's best movies & more

# TIME

## THE ME ME ME GENERATION

Millennials are lazy, entitled narcissists who still live with their parents

Why they'll save us all  
BY JOEL STEIN



time.com

## Generation Y (1980 – 1995) - defining moments

Martin (2005) describes 'Generation Y' as 'independent, entrepreneurial thinkers, who relish responsibility, thrive on challenge, love freedom and hate micromanagement'.



- 9/11 attacks
- Emerging economies
- Globalisation
- Social responsibility
- Digital natives
- Global warming

## What do Young Professionals Want?

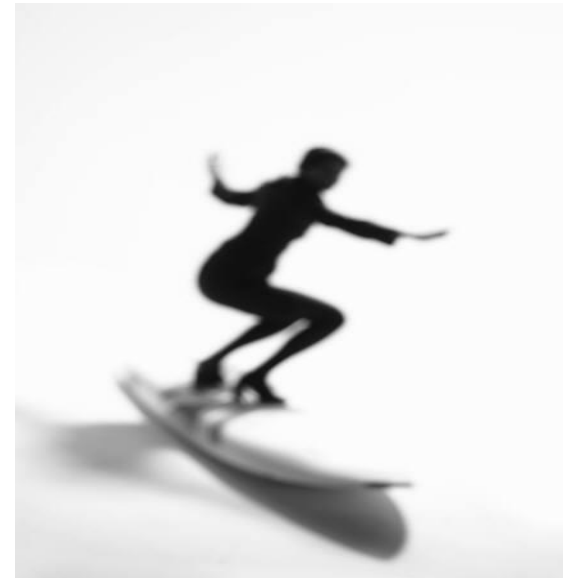
Millennials will comprise 75% of the global workforce by 2025

They want to work for organisations that:

- foster innovative thinking
- develop their skills
- nurture leadership skills
- make a positive contribution to society.

**'Big Demands and High Expectations'**

**Deloitte Millennial Report**



## The Gen Y/Z Employee – Potential Challenges?

- Shrinking Attention Spans!
- Attendance Issues
- ‘High maintenance’
- Female Millennial – self doubt issues?
- Technology - boundaries



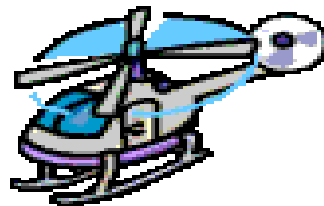
# Generational Trait Changes

- Levels of **self-confidence and narcissism**\* have increased  
(\*refers to self-esteem and feeling entitled)
- Levels of **social approval** have declined – less concerned about making a good impression and conforming
- **Locus of control** is more external for this generation
  - mentality is that one has little impact on how events unfold.
  - when things go wrong, tendency to blame others
- Levels of **depression & anxiety** higher and more common than ever.  
(Twenge & Campbell)

# Helicopter Parenting



- 'Hover' over offspring
- Intense involvement in their child's development
- Visible role in students decision making
- Influencing where to work
- 92% of Gen Yers rank their parents among their 'best friends'.









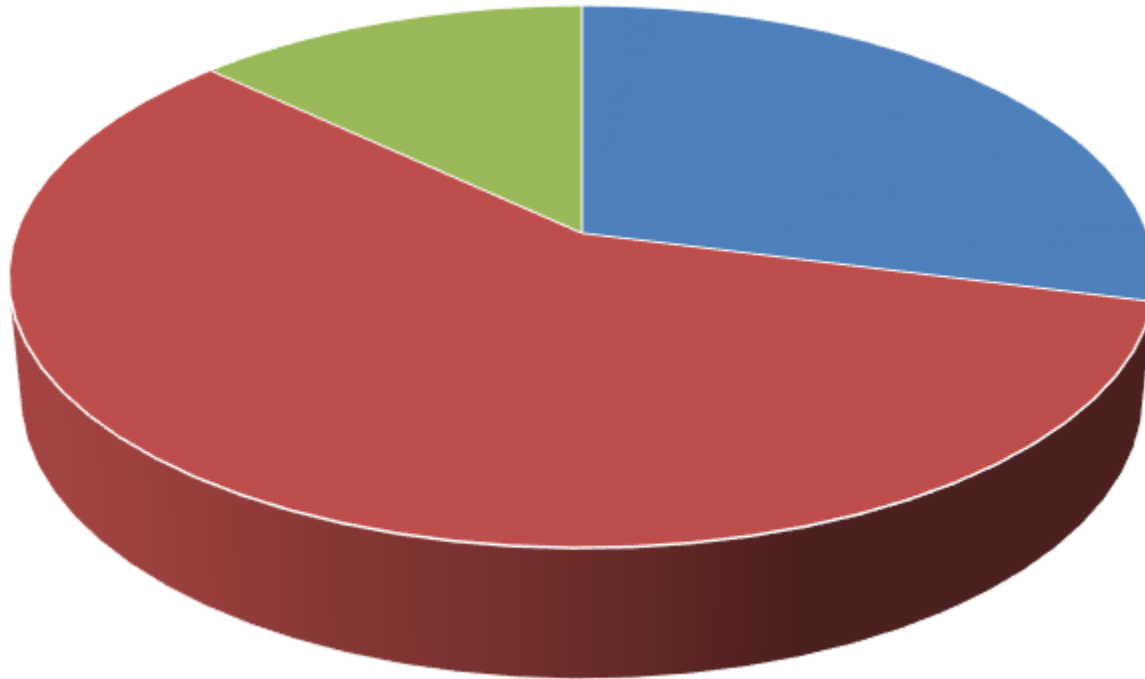




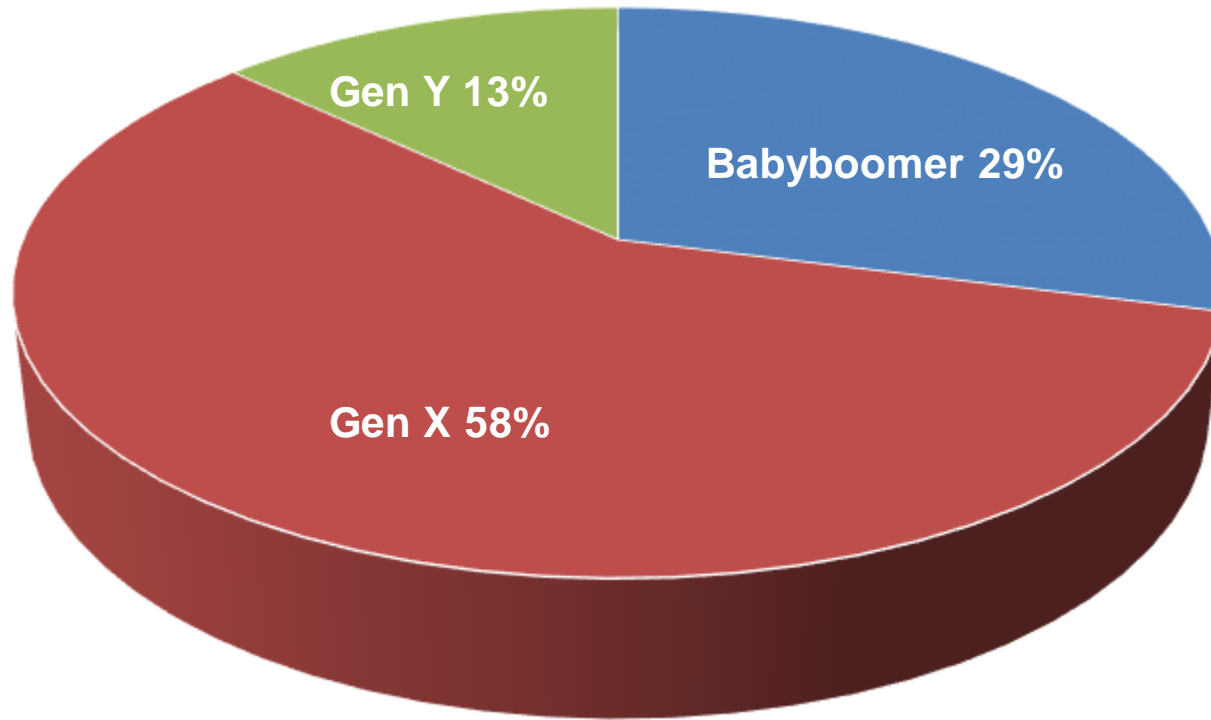
bring **in** your  
**PARENTS**  
day

**7<sup>th</sup>**  
**Nov**

## Workforce Generations in local authorities

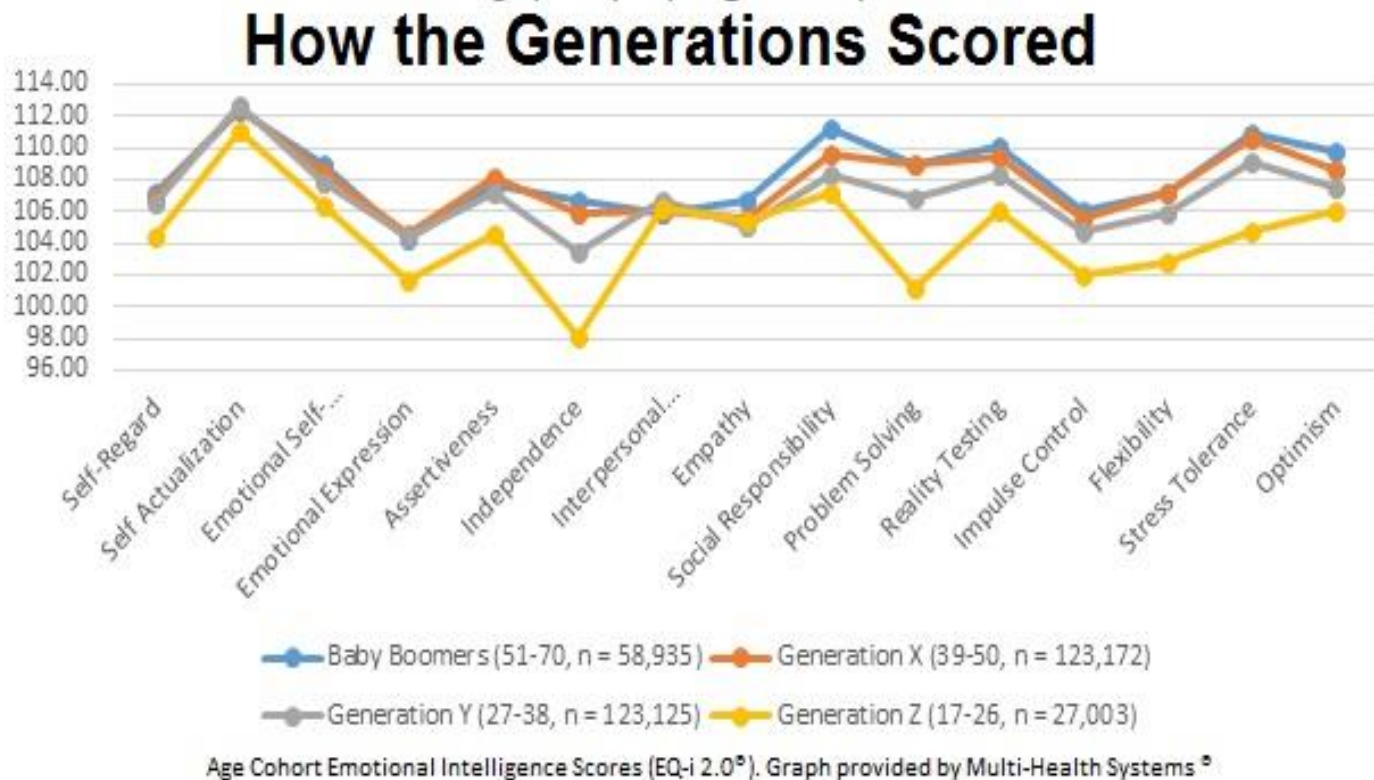


## Workforce Generations in local authorities



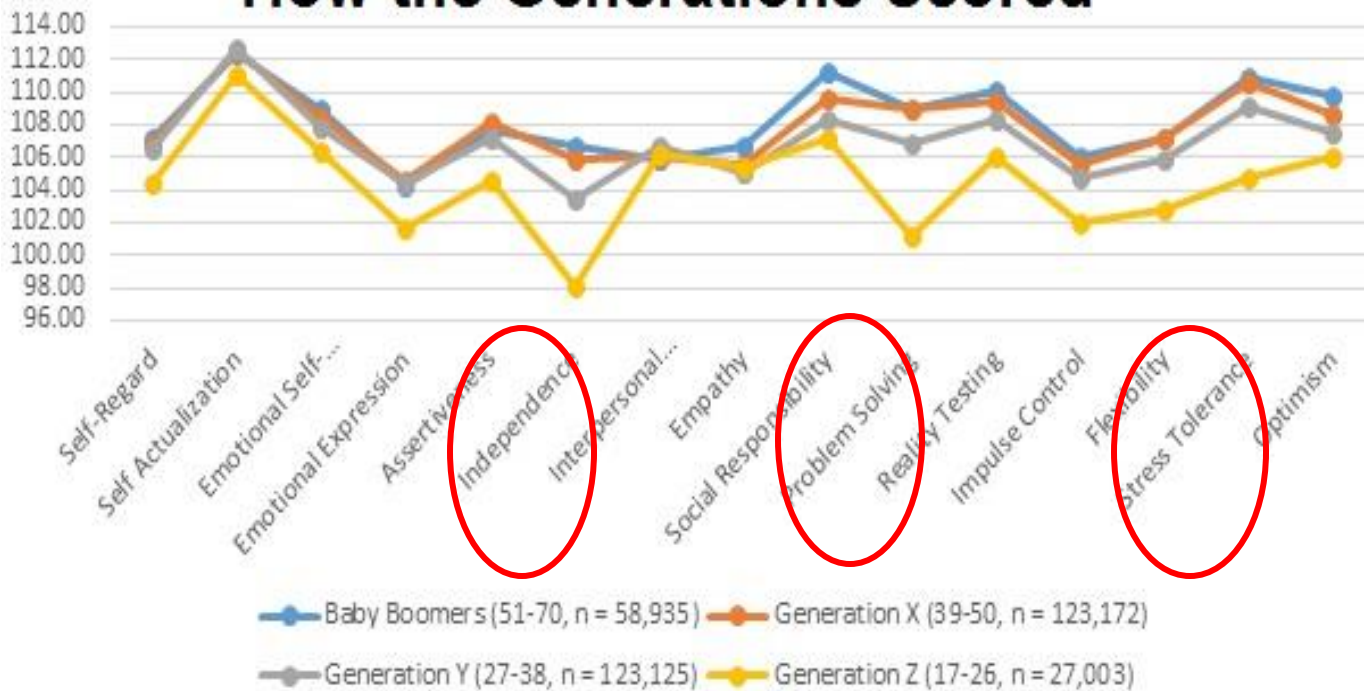
■ Babyboomer 1945 - 1961 ■ Gen X - 1962 - 1980 ■ Gen Y - 1981 - 1998

# Emotional Intelligence Test Scores by Generations (source: Dr Steven Stein, MHS)



# Emotional Intelligence Test Scores by Generations (source: Dr Steven Stein. MHS)

## How the Generations Scored



Age Cohort Emotional Intelligence Scores (EQ-i 2.0<sup>®</sup>). Graph provided by Multi-Health Systems <sup>®</sup>

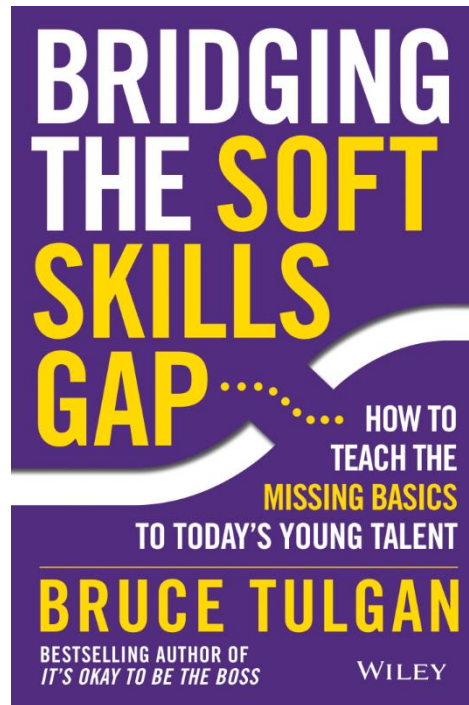


# 3 Key Strategies





# 1. Bridge the Gap



Based on more than twenty years of research, Bruce Tulgan, renowned expert on the younger workforce, offers concrete solutions in *Bridging the Soft Skills Gap* to help managers teach the missing basics of professionalism, critical thinking, and followership...

## 2. Embrace Technology Appropriately

### Social Integrated Learning Environments

Make content 'easily searchable, accessible, and consumable' (Grovo Report, 2016)

Incorporate new technologies into education

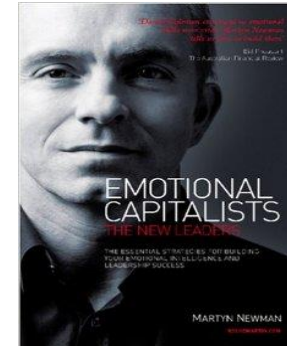
Clear rules about multi-tasking are essential

Champion / Role Model 'technology free' periods and encourage opportunities to practice stillness & self-reflection (Hunt et al, 2011)



# 3. Emotionally Intelligent Leadership

## EMOTIONAL CAPITAL MODEL OF EMOTIONAL INTELLIGENCE



## The Voice of Generation Z – 2018 Research (B, Tulgan)

**Gen Z are the first true digital natives in the workplace —**

**But that doesn't mean they only want to interact with screens.**



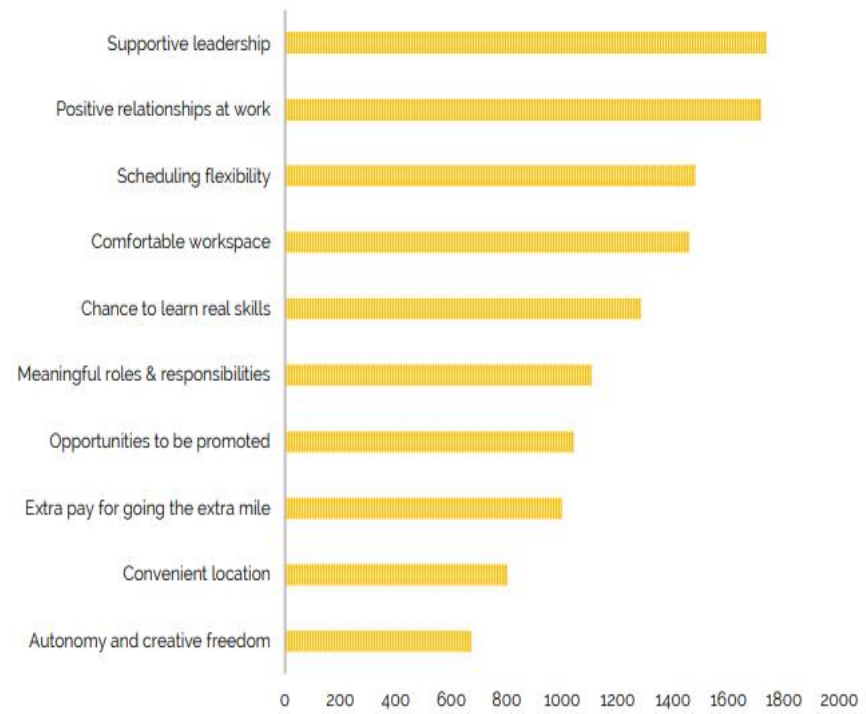
We surveyed over 4,000 members of Gen Z in order to understand today's young workforce.

Read the report:  
**THE VOICE OF GENERATION Z:  
WHAT POST-MILLENNIALS  
ARE SAYING ABOUT WORK**

#VoiceofGenZ

consider in a job.

### JOB FACTORS RANKED IN ORDER OF IMPORTANCE BASED ON "CHOOSE YOUR TOP THREE"



## Reverse Mentoring



TALKING ABOUT THEIR  
**GENERATION**



*'Reverse mentoring helps me get insight into the next generation, who they are, what they value and how to communicate with them. I've never experienced anything like it in my career before.'*

**Michael Jacobs, General Manager,  
Microsoft Norway**





**"Diversity is being invited to the party;  
inclusion is being asked to dance".**

**Vernā Myers**

## INTERGENERATIONAL REFERENCES

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Kaplan, M; Sanchez, M. & Hoffman, J (2016) Intergenerational Approaches for Sustaining Individual Health and Well-Being. Springer USA.

Roodin, P & Mendelson, M (2013) Multiple Generations at Work: Current and Future Trends published online: 05 Sept 2013 pgs 213-222 Journal of Intergenerational Relationships, 11: 213-222, 2013. Copyright Taylor & Francis Group, LLC.

Robertson, D. (2016) How Negative Attitudes Towards Ageing Affect Health in Later Life. TILDA Study TCD (The Irish Longitudinal Study on Ageing)

Generations in the Workplace: Engaging the Best Talent of All Ages

This online resource was produced in collaboration between Generations United and Met Life (Mature Market Institute), USA 2009.

<https://www.metlife.com/assets/cao/mmi/publications/studies/mmi-workbook-generations-workplace.pdf>



